



THE INVESTMENT  
FUNDS INSTITUTE  
OF CANADA

L'INSTITUT DES FONDS  
D'INVESTISSEMENT  
DU CANADA

## Dennis Tew – Joined Board 2023

Head of National Sales, Franklin Templeton Investments

Dennis Tew is head of National Sales in Canada. Leveraging more than 30 years of experience in the investment fund industry, Mr. Tew is responsible for the overall strategic direction of all retail and institutional distribution initiatives, including servicing the financial advisor channel and directing product development in Canada. Mr. Tew also partners closely with other global distribution channel leads to ensure a seamless and integrated approach to servicing the largest global financial institutions.

Mr. Tew currently serves on the boards of Franklin Templeton Investments Corp., Fiduciary Trust Company of Canada, & FTC Investor Services Inc. responsible for governing and overseeing the activities of fund management, investment management and fund distribution.

As former president and CEO of FTC Investor Services Inc., Mr. Tew oversaw the strategy and operations of Franklin Templeton's mutual fund dealership. Mr. Tew also completed two three-year terms on the board of the Canadian ETF Association.

Prior to his current role, Mr. Tew was head of Sales Compliance and Business Operations for all distribution activities in North America, and previously served as head of Corporate Development and Planning for Canada. In addition, he served as senior vice president and chief financial officer for Franklin Templeton Investments Corp. for more than a decade. Having joined the firm in 1996, Mr. Tew's other previous roles have included head of Taxation and controller. Prior to joining Franklin Templeton, Mr. Tew held a management position in the taxation department of a major assurance, tax and advisory services firm.

Mr. Tew earned an Honours B.A. Degree in Chartered Accounting from the University of Waterloo where he currently serves as an honorary fellow in the School of Accounting. He is a Canadian Chartered Professional Accountant (CPA), Chartered Accountant (CA), Certified Financial Planner (CFP) and a U.S. Certified Public Accountant (CPA Illinois- inactive).